

Enterprise Security Consulting: Staff Augmentation Services

Background

Many organizations lack a fully-staffed IT security department and cannot justify funding for FTEs due to budget constraints. In addition, finding qualified IT security expertise is difficult and time-consuming, and the risk of losing those resources to other opportunities is high.

Service

Counterpane can provide a security consultant to function in a day-to-day capacity similar to a senior security analyst to augment existing staff. During the engagement, the customer will provide direction and management oversight to the Counterpane consultant, outlining scope of work, deliverables, timelines, etc.

Examples of work efforts include:

- ✓ Manage the installation and care of Counterpane's managed security services;
- ✓ Policy and procedure assessments;
- ✓ Reviewing and contributing to the customer's security strategy;
- ✓ Assisting in the development of a follow-up action plan; and
- ✓ Providing insights into how the customer's processes and controls compare to industry standards and best practices.

Timeline

Staff augmentation engagements tend to be longer-term because the customer is hiring a person, as well as an organization to provide services. The distinction is that the customer will want to interview the proposed candidate to ensure they are a fit in the organization and have the skills the customer requires. Engagements are usually for longer than three months, and can extend to longer than a year.

Deliverables and Findings

The deliverable is agreed to by Counterpane and the customer on an ongoing basis.

Recommendations

Counterpane recommends that staff augmentation engagements be pursued in a minimum of six-month increments, so that the onsite resource has sufficient time to learn the customer's environment and contribute useful work product beyond small tactical assignments.

Next Steps

Contact Counterpane's Professional Services group at ps@counterpane.com or 888.710.8175. We will assemble a Statement of Work with full scope and pricing detail, customized to your specific project.